

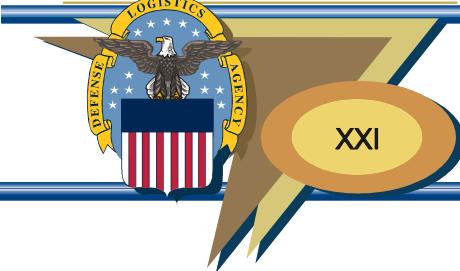


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DCMC 1999 ACO/TCO CONFERENCE

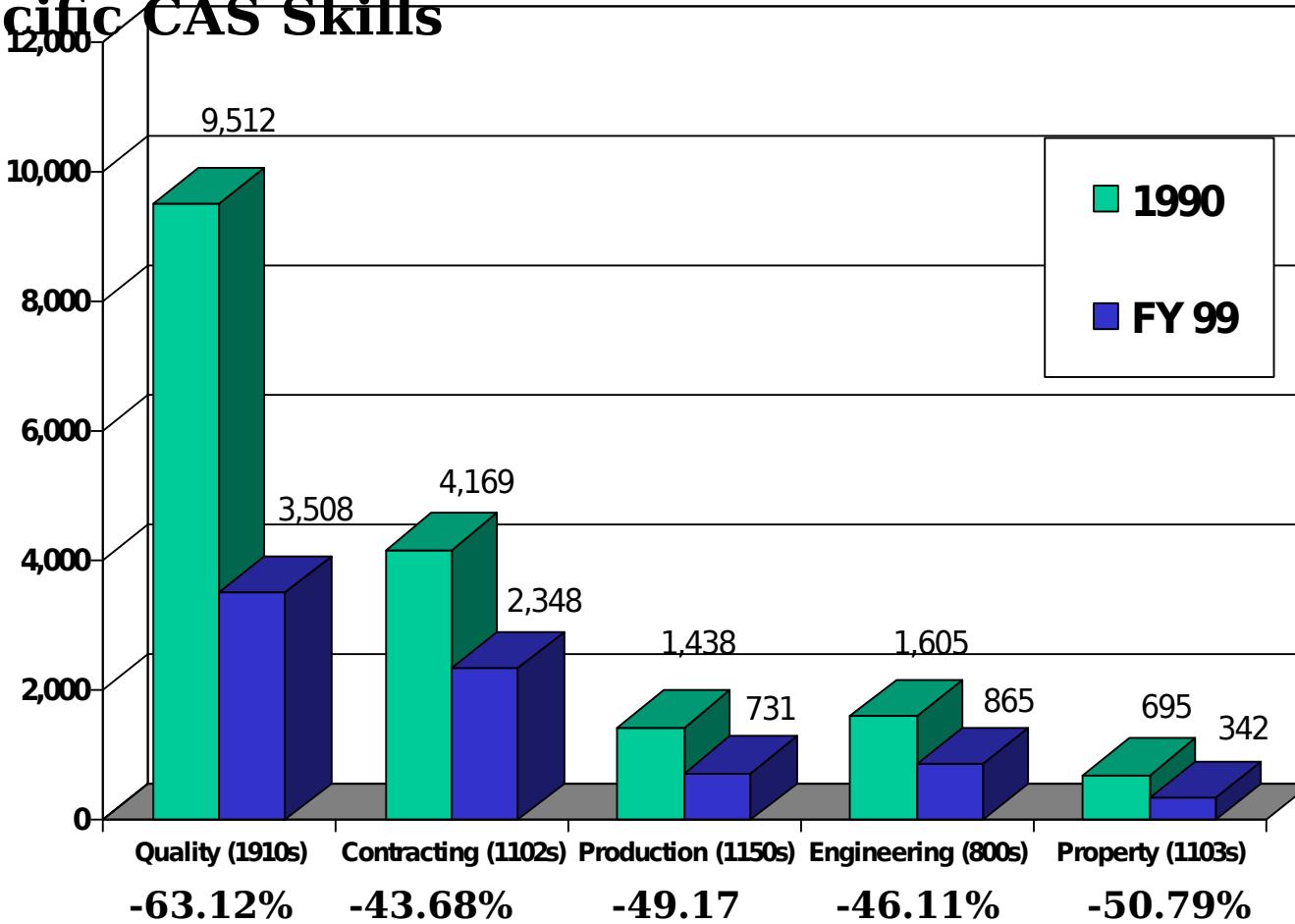
**“ON THE
HORIZON”**

**Paul E. Farley, Director
Contract Business
Operations
August 31, 1999**



The Reductions Will Continue (But Hopefully Slow Down)

Reduction in the Number of Personnel Occupying Specific CAS Skills



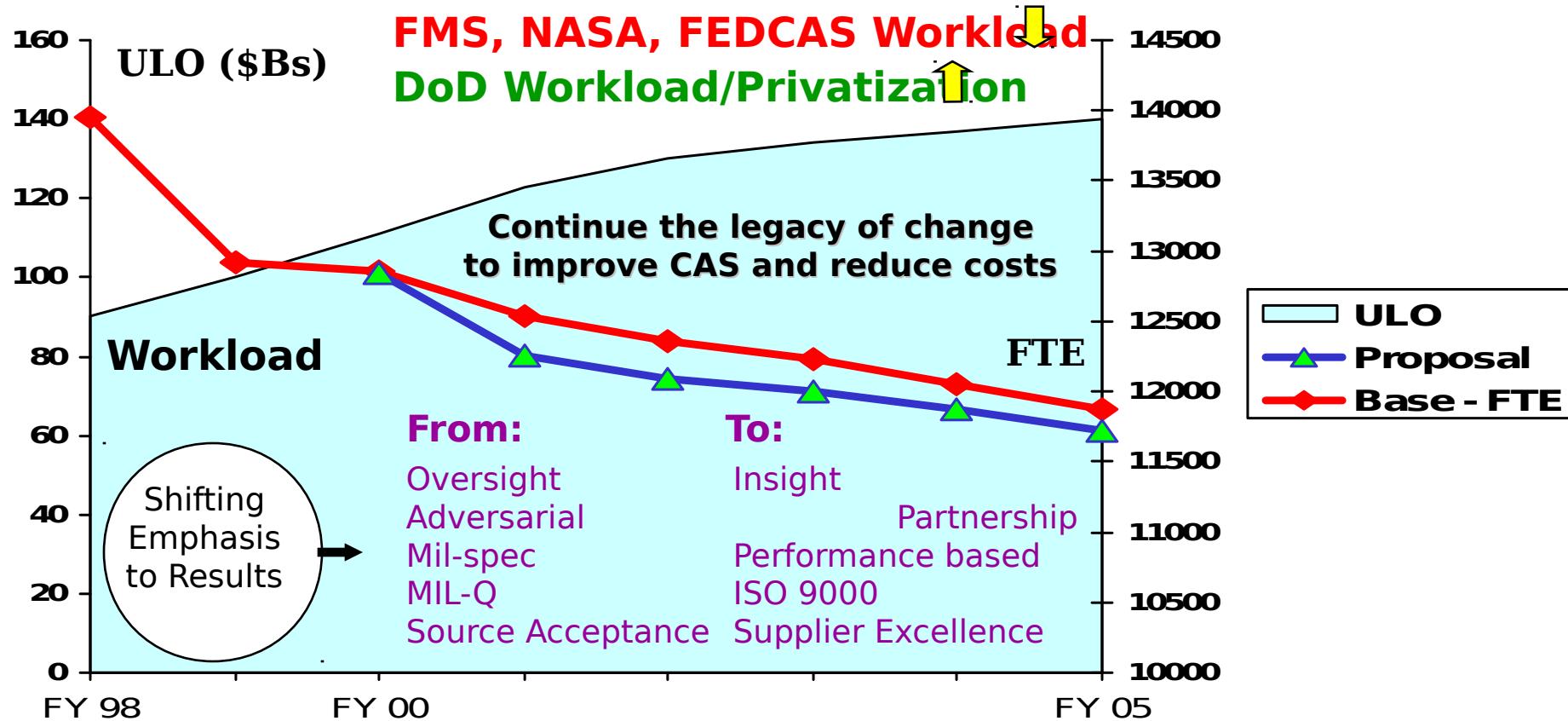
Data Source: PowerPlay, DCMC Workforce (DCMCPEOP.mdc)



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... But Workload is Expected to Increase

| | FY 99 | FY 00 | FY 01 | FY 02 | FY 03 | FY 04 | FY 05 |
|------|--------|--------|--------|--------|--------|--------|--------|
| FTEs | 12,998 | 12,859 | 12,251 | 12,091 | 11,997 | 11,877 | 11,720 |





Fewer People, More Work (Maybe), Less Paper, Less Oversight

What We Have To Do To Meet The Challenge -

- **Streamline, Remove Non-value Added Tasks,
Narrow Focus**
- **Improve Business Processes**
- **Automate (i.e., Systems That Work)**
- **Train The Workforce**



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What You Can Expect To See More Of -

- **Decreased Focus On Small \$ Contracts**
 - **e.g., No Assignment of Fast Pay or Destination Acceptance ODOs**
- **Improve/ Streamline Business Practices**
 - **Low \$ Terminations Processing**
 - **Various Initiatives with DFAS**
 - **IPTs with Navy**
 - **Stop Chasing Final Payment on Destination Acceptance Contracts (?)**
 - **More Use of IPT Pricing and Real Time Rates**



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What You Can Expect To See More Of - (Cont.)

- **Closeout, Closeout, Closeout**
 - **Close The Old Dogs**
 - **Work Upstream With Customers**
 - **Unilateral Closeout (?)**
- **Automate**
 - **Automated ODO Closeout**
 - **EDI Progress Payments**
 - **EDA Posting of Public Voucher Documents**
 - **ACO Mod Module**
 - **SPS**



What You Can Expect To See More Of - (Cont.)

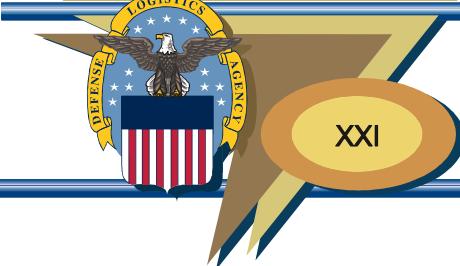
- **Improve Training and Tools**
 - **More How-To Tools - Guidebooks, SFAs, FASST**
 - **Fewer One Book Chapters**
 - **More Systems Training**



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What Else May Be On The Horizon

- **Impact of Price - Based Acquisition**
- **Increase in Contracts For Commercial Items**
- **More Other Transactions**
- **Privatization**
- **More Over and Above Work**



Final Thoughts

**And don't
be afraid
to close
contracts**

- **Be Flexible**
- **Learn As Much As You Can**
- **Take Pride In What You Do**